



SUMAN EDUCATION SOCIETY'S  
**LN COLLEGE**  
(Affiliated to the University of Mumbai)

H. D. Gaonkar Vidya Sankul, Suman Education Society Campus, Plot No. 89, Near General Kariappa Bridge,  
Rajendra Nagar, Borivali (East), Mumbai - 400 066. Maharashtra (India)

## PROGRAMME OUTCOMES

The College is affiliated to the University of Mumbai. Thus, the college follows the guidelines and syllabus prescribed by the Affiliated University.

### PROGRAMME: COMMERCE

#### Programme Outcomes

**PO1** - Enables learners to get theoretical and practical exposure in the commerce sector which includes Accounts, Commerce, Marketing, Management, Economics, Environment etc.

**PO2** - Develops communication skills and build confidence to face the challenges of the corporate world.

**PO3** - Enhances the capability of decision making at personal and professional levels.

**PO4** – Makes students industry ready and develop various managerial and accounting skills for better professional opportunities.

**PO5** - Develops entrepreneurial skills amongst learners.

**PO6** - Strengthens their capacities in varied areas of commerce and industry aiming towards holistic development of learners.

**PO7** - Thus, after completing their graduation learners develop a thorough understanding of the fundamentals in Commerce and Finance.



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### **Program Specific Outcomes**

#### **I. B.Com**

**PSO1** - Learners venture into Managerial positions, Accounting areas, Banking Sectors, Auditing, Company Secretaryship, Teaching, Professor, Stock Agents, Government Employment etc.

**PSO2** - Enables learners to prove themselves in different Professional examinations like CA, CS, CAT, GRE, CMA, MPSC, UPSC etc.

**PSO3** -Learners further move towards research in the field of Commerce.

**PSO4**- Enables students to demonstrate Progressive learning of various tax issues and tax forms related to individuals and businessmen and setting up their own business start up.

**PSO5** – The vast syllabi covers various fields of commerce and accountancy which helps students grasp practical and theoretical knowledge.

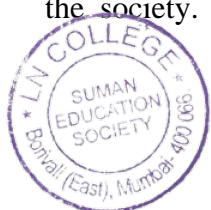
#### **II. B.Com (Accounting and Finance)**

**PSO1** - The course helps aspirants to acquire knowledge in the field of accounting, taxation, auditing, risk management, financial accounting, managerial economics, business law and business communications.

**PSO2** - Learners can pursue careers as financial experts and also develop a better understanding of the markets as this course gives an in-depth understanding of the essential qualities and areas of expertise required for such jobs.

**PSO3** - Students get opportunities to explore many career paths like investment and portfolio management, stock market, security analysis, mutual fund and capital market analysis, accounting field, financial field etc.

**PSO4** - The programme aims to develop professional skills among students and build a strong foundation in accounts, Finance and Ethics which will benefit themselves as well as the society.



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### III. B.Com (Banking and Insurance)

**PSO1** - B.Com in Banking and Insurance is developed as per the requirements of the Banking and Finance Industry where students learn banking operations, regulations, monetary auditing, selling of financial products and services.

**PSO2** – The specially designed syllabus creates trained professionals who can handle various financial activities associated with banking and insurance sectors.

**PSO3** – Specialisation in Banking and Insurance helps students to operate efficiently in the Banking and Insurance environment in the financial service sector and handle various technologies employed in the field of Banking and Insurance.

**PSO4** - It gives students theoretical and application-based knowledge in the banking and financial sector and analytical skills to work with various financial tools, such as regulatory agencies and global markets.

#### Semester wise Course Outcomes

##### I. B. Com

##### • Semester I

Sr. No.	Name of the Course	Outcomes
1.	Commerce	<ul style="list-style-type: none"><li>• Transmits understanding of basic concepts of business along with setting business unit and logical provisions for initiating business.</li><li>• Gives clue to learners on entrepreneurship and exposes them to problems and prospects of women entrepreneurs.</li><li>• Conveys to the learners the current trends in business.</li></ul>
2.	Accountancy	<ul style="list-style-type: none"><li>• Inculcates knowledge of various accounting concepts and policies.</li><li>• Introduces the students to working knowledge of Accounting Standards issued by the ICAI.</li></ul>
3.	Economics	<ul style="list-style-type: none"><li>• Familiarizes the students with the basic concepts of micro economics and its applications to business situations.</li></ul>

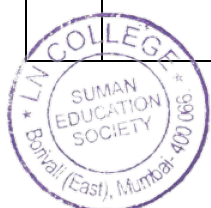


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		<ul style="list-style-type: none"> <li>Guides the students towards understanding the real world market situations &amp; business applications.</li> </ul>
4.	Foundation Course	<ul style="list-style-type: none"> <li>Creates understanding of multi-lingual, multi-religious, multi-cultural nature &amp; political nature of Indian society.</li> <li>Creates understanding of the Indian Constitution &amp; the disparity in Indian society</li> </ul>
5.	Business Communication	<ul style="list-style-type: none"> <li>Corporate communication helps future managers and employees in performing managerial functions smoothly.</li> <li>Creates awareness, imparts knowledge, shapes attitudes and overall improves overall interaction between people.</li> </ul>
6.	Environmental Studies	<ul style="list-style-type: none"> <li>Makes students learn the role of environment and ecosystem.</li> <li>Creates awareness about the relationship between population &amp; environment.</li> </ul>
7.	Mathematics and Statistics	<ul style="list-style-type: none"> <li>Introduces mathematics &amp; statistics to undergraduate students of commerce so that they can use them in the field of commerce &amp; industries to solve the real life problems.</li> <li>Facilitates decision making with the help of decision making techniques</li> </ul>

• **Semester II**

Sr. No.	Name of the Course	Outcomes
1.	Commerce	<ul style="list-style-type: none"> <li>Makes learners understand the fundamentals of services, and plans regarding various strategies to increase service and trends in services.</li> <li>Imparts knowledge related to retail changes in India with global perspective and converses on problems and prospects in retailing.</li> <li>Furnishes details regarding BPO, KPO and various e-commerce activities focusing on logistics</li> </ul>
2.	Accountancy	<ul style="list-style-type: none"> <li>Understands the techniques of consignment, Branch and Accounting methods.</li> <li>Acquaints learners with knowledge regarding accounting procedures related fire Ins. claims and the process of claims.</li> </ul>

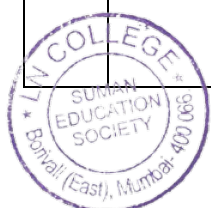


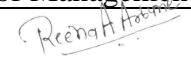
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3.	Economics	<ul style="list-style-type: none"> <li>Enables understanding of the relationship between different market structures and how they compare and contrast with one another.</li> <li>Enables understanding of how a firm sets price for its products by using different methods..</li> </ul>
4.	Foundation Course	<ul style="list-style-type: none"> <li>Makes learners understand different evolution of Human Rights.</li> <li>Creates the basic understanding about the issues related to economic changes and its impact on different fields.</li> </ul>
5.	Business Communication	<ul style="list-style-type: none"> <li>Equips the students to learn the principles of effective communication so that they can communicate with confidence in the corporate world.</li> <li>Imparts the techniques of group discussion, the guidelines of preparing for the interview along with the knowledge of drafting different formats of letters like inquiry, sales, marketing, claim, adjustments, appointment and termination.</li> </ul>
6.	Environmental Studies	<ul style="list-style-type: none"> <li>Makes students aware about waste management.</li> <li>Exposes learners to the impact of Industrial development on Agriculture.</li> </ul>
7.	Mathematics and Statistics	<ul style="list-style-type: none"> <li>Prepares students to develop skills to solve financial problems.</li> <li>Creates awareness of applications of Derivatives to concepts in Economics.</li> </ul>

• **Semester III**

Sr. No.	Name of the Course	Outcomes
01	Accountancy and Financial Management	<ul style="list-style-type: none"> <li>Updates students with working knowledge of accounting standards issued by ICAI.</li> <li>Imparts conceptual knowledge of various accounting concepts, conventions and policies..</li> </ul>
02	Introduction to Management Accounting	<ul style="list-style-type: none"> <li>Enables them to know the concept of capital budgeting with reference to time value of money.</li> <li>Enables understanding of the functions, advantages, limitations of management accounting.</li> </ul>
03	Commerce	<ul style="list-style-type: none"> <li>Creates understanding of the concept of management along with evolution of management.</li> <li>Let's students become aware about universal application of functions of Management..</li> </ul>

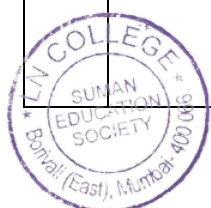


  
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04	Business Economics	<ul style="list-style-type: none"> <li>Creates awareness among students about various economic conditions of macro - economics such as inflation, unemployment etc.</li> <li>Examines the economy as a whole and inspires a consistent way of thinking about key macroeconomic phenomena.</li> </ul>
05	Advertising	<ul style="list-style-type: none"> <li>Updates students about current trends in advertising.</li> <li>Acquaints students about various tools of IMC and careers in advertising.</li> </ul>
06	Foundation course	<ul style="list-style-type: none"> <li>Gives basic understanding on issues related to human rights violations, ecology and urban-rural disparities in access to health and education.</li> <li>Creates the importance of developing scientific temper towards technology and its use in everyday life.</li> </ul>
07	Business Law	<ul style="list-style-type: none"> <li>Provides a brief idea about the frame work of Indian business law.</li> <li>Familiarizes the students with case law studies related to business law.</li> </ul>

• **Semester IV**

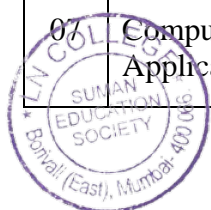
Sr. No.	Name of the Course	Outcomes
01	Introduction to Auditing	<ul style="list-style-type: none"> <li>Imparts knowledge of audit planning, procedures and documentation and assurance standards.</li> <li>Instills elementary understanding of internal control and internal audit.</li> </ul>
02	Accountancy and Financial Management	<ul style="list-style-type: none"> <li>Imparts conceptual knowledge of various accounting concepts, conventions and policies.</li> <li>Inculcates knowledge about accounting methods, practices and techniques particularly pertaining to joint stock companies.</li> </ul>
03	Commerce	<ul style="list-style-type: none"> <li>Provides basic knowledge of production management, inventory management, and quality management.</li> <li>Updates learners with recent trends in finance.</li> </ul>
04	Business Economics	<ul style="list-style-type: none"> <li>Enables students to understand the primary functions of government like revenue, expenditure, debt and helps to analyze budget.</li> <li>Provides students with the tools to understand the underlying concepts and practical trade offs entailed in public finance policy alternatives.</li> </ul>
05	Advertising	<ul style="list-style-type: none"> <li>Creates understanding of the construction of effective advertisement.</li> <li>Highlights the role of advertising for the success of brands and its importance within the marketing function of the company.</li> </ul>



06	Foundation course	<ul style="list-style-type: none"> <li>Develops a basic understanding about rights of citizen, ecology, role of modern technology.</li> <li>Provides an overview of significant skills required to address competition in career choices.</li> </ul>
07	Business Law	<ul style="list-style-type: none"> <li>Acquaints students with laws related to Indian Companies' Act 2013, IPR, Partnership Act 2008, and Consumer Protection Act.</li> <li>Provides a brief idea about the frame work of Indian business laws.</li> </ul>

• **Semester V**

Sr. No.	Name of the Course	Outcomes
01	Financial Accounting and Auditing Paper	<ul style="list-style-type: none"> <li>Creates awareness about company accounts with provision of various companies act.</li> <li>Provides knowledge about the buyback of shares, investment account with their accounting treatment.</li> </ul>
02	Cost Accounting and Auditing Paper	<ul style="list-style-type: none"> <li>Impacts the knowledge of various costs on the basis of element behavior and functions.</li> <li>Helps in ascertaining the cost of material and labour.</li> </ul>
03	Commerce (Marketing)	<ul style="list-style-type: none"> <li>Intercepts and familiarizes students with different and basic concepts of marketing mix, MIS and Marketing Research.</li> <li>Updates students about marketing challenges faced by marketing managers in 21<sup>st</sup> century.</li> <li>Makes students aware about competitive strategies for market leader, and various aspects of market.</li> </ul>
04	Business Economics	<ul style="list-style-type: none"> <li>Assess the performance of commercial banks in agricultural credit.</li> <li>Identifies and explains economic concepts and theories related to the behavior of economic agents, markets, industry legal institutions, social norms and government policies.</li> </ul>
05	Direct Taxation (Elective)	<ul style="list-style-type: none"> <li>Creates an understanding of the basic concept of Direct Tax and basic definition related to Direct Tax and assessee.</li> <li>Provides learners an idea of the process and techniques of calculation of taxability and tax liability.</li> </ul>
06	Export Marketing (Elective)	<ul style="list-style-type: none"> <li>Furnishes learners with basic concepts and global framework for export marketing.</li> <li>Instructs learners about basic financial incentives and updates them with current trends in export marketing.</li> </ul>
07	Computer Systems and Applications (Elective)	<ul style="list-style-type: none"> <li>Provides basic understanding of how communication occurs in computing environment with knowledge of Internet and Network.</li> </ul>



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		<ul style="list-style-type: none"> <li>• Makes students aware of Database structures and how to sort day to day office records by the use of simple queries in Database.</li> <li>• Cultivates knowledge of MS-Excel and its use in office environment.</li> </ul>
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• **Semester VI**

Sr. No.	Name of the Course	Outcomes
01	Financial Accounting and Auditing Paper	<ul style="list-style-type: none"> <li>• Imparts knowledge about accounting treatment of amalgamation of companies, Foreign currency transactions.</li> <li>• Helps students in gaining practical knowledge of accountancy.</li> </ul>
02	Cost Accounting and Auditing Paper	<ul style="list-style-type: none"> <li>• Creates understanding on the various techniques of costing like Contract, Process, Standard and Marginal.</li> <li>• Imparts knowledge on various emerging concept of cost accounting like cycling costing, Bench Marking etc.</li> </ul>
03	Commerce (HRM)	<ul style="list-style-type: none"> <li>• Refurbishes students with fundamental aspects of HRM, the role, functions and process of HRM.</li> <li>• Explains students the applications of HRIS and different theories of leadership and motivation.</li> <li>• Updates learners with recent trends in HRM and make students aware about challenges faced by HR managers.</li> </ul>
04	Business Economics	<ul style="list-style-type: none"> <li>• Creates an understanding of the nature of International Trade and the nature of International organization such as the United Nations, the International Bank for Reconstruction and Development (World Bank), International Monetary Fund, World Trade Organization and their effects on business.</li> <li>• Creates understanding of the rate of exchange and how the rate of exchange is determined.</li> </ul>
05	Indirect Taxation (Elective)	<ul style="list-style-type: none"> <li>• Enables learners to acquire the knowledge of Goods and Services</li> <li>• Explores the process of Registration, place and value of supply and computation of tax liability.</li> </ul>
06	Export Marketing (Elective)	<ul style="list-style-type: none"> <li>• Provides information regarding product planning and pricing decisions for export marketing.</li> </ul>



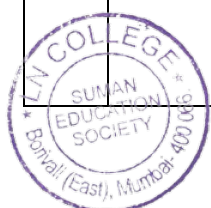



		<ul style="list-style-type: none"> <li>Instructs students regarding various sources of export finance and provides knowledge regarding export procedure and documentation.</li> </ul>
07	Computer Systems and Applications (Elective)	<ul style="list-style-type: none"> <li>Familiarizes students of E-Commerce infrastructure and the use of it in today's Digital age.</li> <li>Gives knowledge of programming platform to students by use of VB scripting language</li> <li>Enhances the use of Excel office productivity tools.</li> </ul>

## 2. B.Com (Accounting and Finance)

### • Semester I

Sr. No.	Name of the Course	Outcomes
01	Financial Accounting	<ul style="list-style-type: none"> <li>Provides knowledge of various accounting concepts , conventions and policies by ICAI.</li> <li>Inculcates the techniques, methods and practice of preparing final accounts, hire purchase accounting and Departmental accounting</li> </ul>
02	Cost Accounting	<ul style="list-style-type: none"> <li>Imparts knowledge of various costs on the basis of elements of cost, behaviour and functions.</li> <li>Helps in ascertaining the cost of material labour and overhead allocation.</li> </ul>
03	Financial Management	<ul style="list-style-type: none"> <li>Enables learning of the basic concept of financial management, investment and capital investment options.</li> <li>Provides knowledge of long term investment decisions, planning and risk of investment projected with it.</li> </ul>
04	Business Communication	<ul style="list-style-type: none"> <li>Provides students with basic understanding of the concepts of business , communication and public relation.</li> <li>Develops critical understanding of different practices associated with business communication.</li> </ul>
05	Business Economics	<ul style="list-style-type: none"> <li>Familiarizes students learn micro economics and its application to business.</li> <li>Acquires sound knowledge of Business economics and its application through case study methods and provides an understanding of the decision making process .</li> </ul>
06	Foundation course	<ul style="list-style-type: none"> <li>Creates an understanding of multi- lingual, multi-ethnic, multi religious and multi- cultural nature.</li> <li>Creates an understanding of disparity in the society and highlights important aspects of Indian constitutions.</li> </ul>



  
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07	Commerce	<ul style="list-style-type: none"> <li>Creates understanding of the basics of business environment in modern world.</li> <li>Makes the learners understand the challenges of operating Business and measures to overcome these challenges.</li> </ul>
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• **Semester II**

Sr. No.	Name of the Course	Outcomes
01	Financial Accounting	<ul style="list-style-type: none"> <li>Enhances understanding of the techniques of consignment, Branch and their Accounting methods.</li> <li>Acquaints students with the knowledge of accounting procedures related to fire insurance claims and their processes.</li> </ul>
02	Auditing	<ul style="list-style-type: none"> <li>Imparts knowledge of Audit, types of audit, principles and techniques of auditing.</li> <li>Enables to gain knowledge of audit planning and Documentation</li> </ul>
03	Business Mathematics	<ul style="list-style-type: none"> <li>Introduces financial maths and develops skill to solve financial problems.</li> <li>Enables understanding the concept of shares, mutual funds and investment management.</li> </ul>
04	Business Communication	<ul style="list-style-type: none"> <li>Demonstrates effective use of communication technology.</li> <li>Develops effective oral skills so as to enable students to speak confidently interpersonally as well as in large groups.</li> </ul>
05	Innovative Financial Services	<ul style="list-style-type: none"> <li>Familiarizes learners with the fundamental aspects of various issues related with financial services.</li> <li>Gives a comprehensive overview of emerging financial services in the light of globalization.</li> </ul>
06	Foundation course	<ul style="list-style-type: none"> <li>Discusses the issue of control access and misuse of technology.</li> <li>Provides an overview of significant skills required to address competitions in career choices.</li> </ul>
07	Business Law	<ul style="list-style-type: none"> <li>Provides basic knowledge regarding creation of contract.</li> <li>Provides the knowledge regarding negotiable instruments and remedies in case of dishonor of instruments.</li> </ul>

• **Semester III**




Sr. No.	Name of the Course	Outcomes
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1.	Financial Accounting	<ul style="list-style-type: none"> <li>Assists students to develop their understanding of the Topics in Accounting for Partnership.</li> <li>Enables understanding of the Provisions of AS-11</li> </ul>
2.	Costing	<ul style="list-style-type: none"> <li>Familiarises various cost accounting techniques and procedures</li> <li>Provides an overview of other cost accounting methods used in business.</li> </ul>
3.	Auditing	<ul style="list-style-type: none"> <li>Enables understanding of the audit procedures and policies</li> <li>Studies the role of audit in Financial statements and execution of audit in companies.</li> </ul>
4.	Foundation Course	<ul style="list-style-type: none"> <li>Provides knowledge about overview of financial system like inflation and interest, investment..</li> <li>Imparts knowledge about various financial instruments and financial services.</li> </ul>
5.	Business Regulatory Framework	<ul style="list-style-type: none"> <li>Provides an overview of the basic concepts relating to industrial law.</li> <li>Provides knowledge of Partnership Act and LLP Act.</li> </ul>
6.	Business Economics	<ul style="list-style-type: none"> <li>Imparts knowledge about Macro Economics along with inflation, fiscal policy etc.</li> <li>Updates students about the open economy with International Trade.</li> </ul>
7.	Information Technology	<ul style="list-style-type: none"> <li>Provides fundamental computing knowledge and empowers the use of office productivity tools.</li> <li>Familiarizes students with E-Commerce infrastructure and Electronic Payment systems used in today's Digital age.</li> </ul>



  
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• Semester IV

Sr. No.	Name of the Course	Outcomes
1.	Financial Accounting	<ul style="list-style-type: none"> <li>Helps students in preparing Final Accounts in vertical form.</li> <li>Provides knowledge about the procedure and Provision of Redemption of Preference Shares and Debentures.</li> </ul>
2.	Management Accounting	<ul style="list-style-type: none"> <li>Enables understanding of functions, advantages, limitations of Management Accounting.</li> <li>Acquaints the students with basic techniques of analysis and interpretation of financial statements.</li> </ul>
3.	Taxation	<ul style="list-style-type: none"> <li>Helps students to know Various Tax Procedure.</li> <li>Updates students with Current Taxation Policies.</li> </ul>
4.	Information Technology	<ul style="list-style-type: none"> <li>Provides knowledge on fundamental sense of business process management in a highly competitive IT infrastructure.</li> <li>Provides computerized Accounting and Auditing knowledge.</li> </ul>
5.	Foundation Course	<ul style="list-style-type: none"> <li>Imparts knowledge to the students about importance of management.</li> <li>Familiarizes students about the various functions of Management.</li> </ul>
6.	Company Law	<ul style="list-style-type: none"> <li>Creates understanding of various standards, maintaining order, solving disputes and other rights.</li> <li>Acts as a guide post for minimally accepted behaviour in the society.</li> </ul>
7.	Research and Methodology in Accounting and Finance	<ul style="list-style-type: none"> <li>Delivers to students research oriented study and brings applicability of research in practical application.</li> <li>Creates awareness amongst students on importance of RM and it provides skills for all round development.</li> </ul>



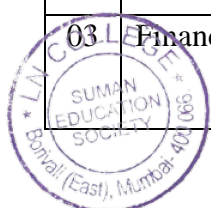
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• **Semester V**

Sr. No.	Course	Outcomes
01	Financial Accounting - V	<ul style="list-style-type: none"> <li>Creates awareness about the provisions in Companies Act with respect to Underwriting of Shares, Debentures and Buy-back of Shares</li> <li>Creates knowledge about the accounting procedures and methods regarding Amalgamation, Internal reconstruction and Liquidation of Companies.</li> </ul>
02	Financial Accounting - VI	<ul style="list-style-type: none"> <li>Identifies the financial transactions of Banking &amp; Insurance companies &amp; studies systematics recording of books of accounts</li> <li>Provides knowledge about Financial Statement of LLP and Non-Banking Financial Companies.</li> </ul>
03	Cost Accounting - III	<ul style="list-style-type: none"> <li>Imparts knowledge about integrated &amp; non-integrated system of accounts.</li> <li>Ensures management of various kinds of different cost accounts like Process, Service etc.</li> </ul>
04	Financial Management - III	<ul style="list-style-type: none"> <li>Provides practical knowledge to students regarding various financial aspects.</li> <li>Helps the students to understand operation of financial market in India.</li> </ul>
05	Taxation - IV	<ul style="list-style-type: none"> <li>Provides an in-depth study on the various provisions of Indirect Tax laws</li> <li>Studies their impact on business decision making.</li> </ul>
06	Management - II	<ul style="list-style-type: none"> <li>Creates understanding of what managers do and how they perform their jobs more effectively.</li> <li>Enables knowledge about various functional areas of management such as Production, Human Resource and Finance.</li> </ul>

• **Semester VI**

Sr. No.	Course	Outcomes
01	Financial Accounting - VII	<ul style="list-style-type: none"> <li>Enhances students knowledge about various types of company accounts.</li> <li>Updates students about Mutual Funds, IFRS in the era of globalization.</li> </ul>
02	Cost Accounting - IV	<ul style="list-style-type: none"> <li>Enables students regarding various decision making process of costing.</li> <li>Imparts knowledge about different types of methods of costing to control cost in effective way.</li> </ul>
03	Financial Management – III	<ul style="list-style-type: none"> <li>Ensures students learning as to how to take proper decisions by using Capital Budgeting, Capital Structure Theories etc.</li> </ul>

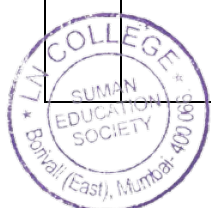


		<ul style="list-style-type: none"> <li>Creates awareness about use of companies finance by using credit management, dividend policy etc.</li> </ul>
04	Taxation – V	<ul style="list-style-type: none"> <li>Enables students to have knowledge about payment of Tax &amp; Custom Act.</li> <li>Provides information of Foreign Trade policy 2015-20 including various schemes.</li> </ul>
05	Economics – III	<ul style="list-style-type: none"> <li>Provides thorough understanding of Economic concepts and theories.</li> <li>Analyse development in pre-reforms &amp; post-reforms periods to give a proper perspective of the Indian Economy.</li> </ul>
06	Project Work	<ul style="list-style-type: none"> <li>Provides learning experience to students.</li> <li>Provides opportunity to students to synthesize knowledge from various areas of learning.</li> </ul>

### 3. B.Com (Banking and Insurance)

#### • Semester I

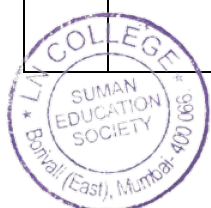
Sr. No.	Name of the Course	Outcomes
01	Financial Accounting	<ul style="list-style-type: none"> <li>Familiarizes the students with the basic accounting principles and techniques of preparing and presenting the accounts.</li> <li>Provides the underlying framework and concepts of financial accounting in the context of how accounting fits into overall business environment of contemporary society.</li> </ul>
02	Quantitative Methods	<ul style="list-style-type: none"> <li>Prepares students to learn to apply commonly used mathematics concepts and statistical methods in business context and how to interpret analyses performed by others.</li> <li>Equips the students with a broad based knowledge of mathematics with emphasis on business application.</li> </ul>
03	Environment and Management of Financial Services	<ul style="list-style-type: none"> <li>Provides nature and scope of Banking, Insurance and other Financial Services in Economic Growth.</li> <li>Enables students to understand the working of insurance companies and banking sector and various banking services.</li> </ul>
04	Business Communication	<ul style="list-style-type: none"> <li>Provides exposure to business writing, preparation of reports and presentation.</li> <li>Develops basic communication skills in the students and enables them to communicate appropriately in the corporate and social world.</li> </ul>

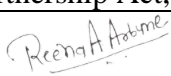


05	Business Economics	<ul style="list-style-type: none"> <li>Enables complete grasp over the General Principles of Economics, Profit Principles, Pricing Practices and Demand and supply.</li> <li>Prepares students to apply the various theories and principles of Economics in Business and Commercial Environment.</li> </ul>
06	Foundation course	<ul style="list-style-type: none"> <li>Sensitizes the students regarding numerous social issues, constitution and preamble.</li> <li>Creates basic awareness amongst the students regarding various social issues ranging from gender, religion, caste, social justice etc.</li> </ul>
07	Principles of Management	<ul style="list-style-type: none"> <li>Prepares the students with better managerial abilities and development of managerial skills.</li> <li>Provides detail knowledge about the Management process and various functions of management.</li> </ul>

• **Semester II**

Sr. No.	Name of the Course	Outcomes
01	Financial Accounting	<ul style="list-style-type: none"> <li>Enables understanding of financial situation and results of operations of that organization .</li> <li>Identifies financial transactions and to record these systematically in the books of Accounts.</li> </ul>
02	Quantitative Methods	<ul style="list-style-type: none"> <li>Prepares students to learn to apply commonly used mathematical concepts and statistical method in business contexts and how to interpret analyses performed by others.</li> <li>Introduces linear programming, graphical reading, statistical application of investment based on business application.</li> </ul>
03	Principles and Practices of Banking and Insurance	<ul style="list-style-type: none"> <li>Inculcates the knowledge of core Banking and Insurance sector.</li> <li>Provides knowledge about Banking and Insurance business in India and how it influences the economy.</li> </ul>
04	Effective Communication	<ul style="list-style-type: none"> <li>Provides exposure to business writing, presentation of reports and presentation, basic knowledge of Verbal Skills.</li> <li>Develops the students for interviews and Group discussions.</li> <li>Enhances and develops students for facing the corporate world.</li> </ul>
05	Business Law	<ul style="list-style-type: none"> <li>Orients students about the legal aspects of business.</li> <li>Acquaints students with laws related to Indian Contract Act., Sale of Goods Act, Consumer Protection Act, Indian Partnership Act, which will</li> </ul>



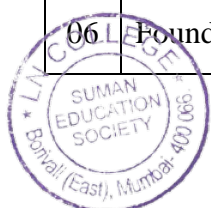
  
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		help the students to have complete legal knowledge of Business.
06	Foundation course	<ul style="list-style-type: none"> <li>Creates understanding of the concepts of Liberalization, Privatization and Globalization, Growth of Information technology and Communication and Migration.</li> <li>Evolves the concept of Human Rights, Importance of Ecology.</li> <li>Provides knowledge about the causes of Stress and management of stress.</li> </ul>
07	Organizational Behavior	<ul style="list-style-type: none"> <li>Provides the students knowledge about fundamentals of Organizational Behaviour and its various Theories.</li> <li>Inculcates in students the practice of Organization culture and change management.</li> <li>Enhances the practice of organizations development among the students</li> </ul>

• **Semester III**

Sr. No.	Name of the Course	Outcomes
01	Financial Market	<ul style="list-style-type: none"> <li>Creates understanding of the concept of banking and its benefits in the modern world of business.</li> <li>Enables understanding about the need of insurance sector and its benefits.</li> </ul>
02	Financial Management	<ul style="list-style-type: none"> <li>Enables understanding the concept of financial management, Scope, functions and objectives of financial management.</li> <li>Imparts knowledge about various financial decision such as capital budgeting, cost of capital, capital structure decisions</li> </ul>
03	Management Accounting	<ul style="list-style-type: none"> <li>Imparts Knowledge to the learner about how to prepare vertical financial statements.</li> <li>Helps the learners to know about dividend policy of companies and how working capital is calculated.</li> </ul>
04	Taxation of Financial Services	<ul style="list-style-type: none"> <li>Familiarizes students to understand the tax structure in our country.</li> <li>Provides practical knowledge which will be beneficial to the students in their life time.</li> </ul>
05	Information Technology in Banking and Insurance	<ul style="list-style-type: none"> <li>Familiarizes the students of e-commerce infrastructure and electronic payment systems used in today's Digital age</li> <li>Enables understanding of students regarding cyber laws followed under IT Act.</li> </ul>
06	Foundation course	<ul style="list-style-type: none"> <li>Provides an overall view of banking industry, program of banking sector, recent innovation</li> </ul>



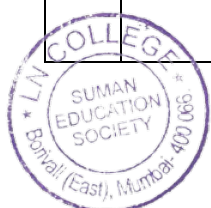
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		<p>and usage of ICT in banking, microfinance and financial inclusion.</p> <ul style="list-style-type: none"> <li>Provides students with the latest and modern functions and Banking in India.</li> </ul>
07	Organisational Behaviour	<ul style="list-style-type: none"> <li>Develops personality, perception of organization behavior and enhances group dynamics of organizational values amongst the students.</li> <li>Creates understanding of the practical application of organizational behavior in Banking and Insurance sector</li> </ul>

• **Semester IV**

Sr. No.	Name of the Course	Outcomes
01	Corporate and Securities Law	<ul style="list-style-type: none"> <li>Provides legal knowledge about banking regulation acts, the function of SEBI, amendment of new companies act and securitization of law in India</li> <li>Enhances legal knowledge and various aspect of the corporate and securities law for learners</li> </ul>
02	Financial Management	<ul style="list-style-type: none"> <li>Imparts knowledge to the students about receivable management and cash management of companies.</li> <li>Helps students to know about various sources of working capital finance and calculation of leverages.</li> </ul>
03	Cost Accounting	<ul style="list-style-type: none"> <li>Analyzes the cost of both person and operation and helps in preparation of budget and implementation of budgetary actions.</li> <li>Guides students with the requisite data and helps in fixing the price of products manufactured and services rendered</li> </ul>
04	Business Economics	<ul style="list-style-type: none"> <li>Identifies and explains economic concepts and theory related to the behavior of economics agents, markets, industries, social norms and government policies</li> <li>Provides integrated theoretical knowledge with the quantitative and qualitative evidence in order to explain the past economic events and to formulate the predictions on the future.</li> </ul>
05	Information Technology in Banking and Insurance	<ul style="list-style-type: none"> <li>Provide knowledge of e-banking services and e-banking techniques in the competitive IT environment.</li> <li>Enhances the use of IT services in the field of banking and insurance by providing proper IT infrastructure.</li> </ul>

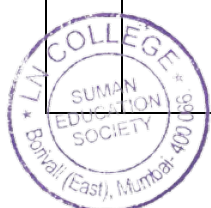


  
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06	Foundation course	<ul style="list-style-type: none"> <li>• Presents an overall view of products of life insurance, health insurance, home insurance etc and role of insurance in logistics</li> <li>• Provides different plans of life insurance and to include the proper practice of insurance sectors among the students</li> </ul>
07	Entrepreneurship Management	<ul style="list-style-type: none"> <li>• Enhances the Entrepreneurial abilities of the students and develops creativity for better functioning of the organisation</li> <li>• Familiarizes students with business planning in different types of entrepreneurs and the evolving concepts of entrepreneurial ship.</li> </ul>

• **Semester V**

Sr No.	Name of the Course	Outcomes
1	Audit	<ul style="list-style-type: none"> <li>• Creates understanding regarding the need &amp; benefits of having audit of financial statements</li> <li>• Analyses an organization's operations and maintenance of systems of internal controls that can help detect and prevent various forms of fraud and other accounting irregularities.</li> </ul>
2	Research Methodology	<ul style="list-style-type: none"> <li>• Ensures understanding of various sources of data and its uses</li> <li>• Enables to prove theories, and contribute to developing knowledge in a field or study.</li> </ul>
3	International Banking & Finance	<ul style="list-style-type: none"> <li>• Creates understanding of what is international banking and its benefits</li> <li>• Studies the purpose and benefits of international finance which helps in the growth of business at global level</li> <li>• Equips learners for a career in the rapidly expanding banking and finance industry at international level.</li> </ul>
4	Financial Reporting & Analysis	<ul style="list-style-type: none"> <li>• Examines the current profitability &amp; operational efficiency of the enterprise so that the financial health of the company can be determined.</li> <li>• Analyses future prospects of the company for healthy decision making.</li> </ul>
5	Strategic Management	<ul style="list-style-type: none"> <li>• Studies business decisions and risk analysis on account of changes taking place in the economic and technological environment.</li> <li>• Educates the students to understand the inherent problems so as to make rational decisions in times of need.</li> </ul>



6	Business Ethics & Corporate Governance	<ul style="list-style-type: none"> <li>Studies business ethics as a reflection of standard of business that either an individual or business uses when conducting transactions.</li> <li>Increases the accountability of the company and avoids massive disasters before they occur.</li> </ul>
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• **Semester VI**

Sr No.	Name of the Course	Outcomes
01	International Business	<ul style="list-style-type: none"> <li>Creates understanding on how globalisation has brought about an increasing 'connectedness' of businesses, markets, people and information across countries</li> <li>Creates understanding of the different reason for currency fluctuations &amp; concept of comparative cost advantage</li> </ul>
02	Audit	<ul style="list-style-type: none"> <li>Creates understanding of the need &amp; benefits of having audit of financial statements</li> <li>Analyses an organization's operations and maintenance of systems of internal controls that can help detect and prevent various forms of fraud and other accounting irregularities</li> </ul>
03	Central Banking	<ul style="list-style-type: none"> <li>Creates understanding as to why it is necessary to supervise &amp; control banking activities.</li> <li>Creates understanding of India's Monetary Policy</li> </ul>
04	Security Analysis & Portfolio Management	<ul style="list-style-type: none"> <li>Enables a financial expert determine the value of assets in a portfolio.</li> <li>Creates understanding of evaluation of securities with the help of certain fundamental business factors</li> </ul>
05	Human Resource Management	<ul style="list-style-type: none"> <li>Creates understanding of the importance of HRM in today's scenario</li> <li>Creates understanding of the various functions of HRM</li> <li>Enables creating strategies to improve HR quality.</li> </ul>
06	Project Work	<ul style="list-style-type: none"> <li>Provides learning experience to students.</li> <li>Provides opportunity to students to synthesize knowledge from various areas of learning.</li> </ul>



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